

CURRICULUM PROPOSAL FORM #3
University of Wisconsin-Whitewater

NEW COURSE

COURSE NUMBER: 240 - 542 /
CROSS LISTED NO.: - /

EFFECTIVE TERM: Fall 1996

COURSE TITLE: Advanced Business & Commercial Law

15 CHARACTER ABBREVIATION A D V _ B U S _ C O M _ L A W

25 CHARACTER ABBREVIATION A D V _ B U S _ A N D _ C O M M _ L A W _ _ _ _ _

SPONSOR(S): James Molloy

DEPARTMENT(S): Finance and Business Law

COLLEGE(S): Business and Economics

CHECK IF THE COURSE IS TO MEET ANY
OF THE FOLLOWING REQUIREMENTS:

- Writing Requirement
 Diversity Requirement
 General Studies, Area: _____
 Computer Requirement

CONTACT HOURS/CREDITS
Total Lecture Hours 48
Total Lab Hours 0
Total Contact Hours 48
Number of Credits 3

IS THE COURSE REQUIRED IN:
 Major, MS-Accounting
 Minor, _____
 Emphasis, _____

IS THE COURSE REPEATABLE: YES __, NO X
No. of Times in Major 1 and No. of Credits 3
No. of Times in Degree NA and No. of Credits -
Total Amount of Credits Possible 3

ATTACH THE FOLLOWING:

- I. COURSE JUSTIFICATION
- II. RELATIONSHIP TO PROGRAM OBJECTIVES
- III. BUDGETARY IMPACT
- IV. PROGRAMS AFFECTED IN OTHER ACADEMIC UNITS
- V. COURSE DESCRIPTION
- VI. REQUISITES
- VII. TENTATIVE COURSE SYLLABUS
- VIII. BIBLIOGRAPHY
- IX. CONSULTATION WITH OTHER DEPARTMENT

Attachment For 240-542

I. COURSE JUSTIFICATION

The College of Business and Economics has graduate students, particularly in the area of accounting, who are required to take this course as part of their program. We feel that this course should be tailored to meet the needs of these individuals, and, as long as they are taking an undergraduate course, we are unable to do so. Therefore, we seek your consent to include Advanced Business and Commercial Law in our graduate offerings.

II. RELATIONSHIP TO PROGRAM OBJECTIVES

A Master of Science Degree in Accounting or Master of Professional Accountancy Degree entitles our students to take the Certified Public Accounting (CPA) Exam. Since law represents one-quarter of the subject matter of this test, it is essential that our students be thoroughly acquainted with the material covered in this course. Towards that end, our graduate students will be required to write comprehensive position papers on timely accounting and legal issues.

III. BUDGETARY IMPACT

None

IV. PROGRAMS AFFECTED IN OTHER ACADEMIC UNITS

None

V. COURSE DESCRIPTION

The primary objective of this course is to introduce the business student to the various areas of law that are of particular interest to the accounting profession. Emphasis will be placed on the law of sales and contracts, commercial paper, business organizations, and debtor and creditor relations.

VI. REQUISITES

240-341 - Business and Commercial Law OR
240-721 - Legal Environment of Business

VII. TENTATIVE COURSE SYLLABUS

Attached

VIII. BIBLIOGRAPHY

Attached

VII. TENTATIVE COURSE SYLLABUS

UNIVERSITY OF WISCONSIN-WHITEWATER

COURSE OUTLINE

240-542, ADVANCED BUSINESS & COMMERCIAL LAW

INSTRUCTOR:

OFFICE HOURS:

OFFICE:

PHONE:

SECTION:

REQUIRED TEXT: Smith and Roberson's Business Law, Mann and Roberts, 9th Edition, West Publishing Company, 1994.

COURSE DESCRIPTION: The primary objective of this course is to introduce the business student to the various areas of law that are of particular interest to the accounting profession. Emphasis will be placed on the law of sales and contracts, commercial paper, business organizations, and debtor and creditor relations.

Business ethics, women's and minority issues are covered in various ways (i.e., films, cases, problems, class discussion, media articles, laws, etc.), at various times, as appropriate, throughout the course.

EXAMS AND GRADES: Each student will receive a letter grade based on the total of three tests that will be given throughout this course. Class participation, homework, and class attendance will be factored into the final grade.

Make-up examinations will ONLY be given in cases of extreme emergency.

COURSE CONTENT

SALES AND CONTRACT LAW

Chapter 50	Bailments & Documents of Title
Chapter 21	Introduction to Sales
Chapter 22	Performance
Chapter 23	Transfer of Title and Risk of Loss
Chapter 24	Products Liability: Warranties and Strict Liability in Tort
Chapter 25	Remedies

TEST #1

COMMERCIAL PAPER

Chapter 26	Form and Content
Chapter 27	Transfer
Chapter 28	Holder in Due Course
Chapter 29	Liability of Parties
Chapter 30	Bank Deposits, Collections and Funds Transfers

TEST #2

PARTNERSHIPS

Chapter 31	Nature and Formation
Chapter 32	Duties, Rights, and Liabilities
Chapter 33	Dissolution, Winding Up, and Termination
Chapter 34	Limited Partnerships

CORPORATIONS

Chapter 35	Nature, Formation, and Powers
Chapter 36	Financial Structure
Chapter 37	Management Structure
Chapter 38	Fundamental Changes

DEBTOR AND CREDITOR RELATIONS

Chapter 39	Secured Transactions in Personal Property
Chapter 40	Suretyship
Chapter 41	Bankruptcy

TEST #3; FINAL EXAM

GRADUATE STUDENTS ONLY

Each graduate student will be expected to research and write a 10-15 page position paper on a current topic relevant to the material presented in this course and approved by the instructor. This paper will be due one week before the last class meeting. This assignment will not be graded per se, and, as such, will not be factored into your grade. It is, however, a requirement and must be completed in a satisfactory manner prior to your receiving a grade in the course.

IF YOU ARE HAVING DIFFICULTY WITH A PARTICULAR ASSIGNMENT OR ANY PART OF THIS COURSE, SEE ME AS SOON AS POSSIBLE.

THE LAST DAY TO CANCEL CLASS IS

THIS COURSE OUTLINE IS SUBJECT TO CHANGE.

ACADEMIC MISCONDUCT: In this course you are expected to perform to the utmost of your ability in an honest and sincere manner. Cheating, plagiarism, the use of unauthorized materials or any other form of academic misconduct will result in a severe penalty as permitted in UWS Chapter 14.

VIII. BIBLIOGRAPHY

ABA Journal. Chicago, IL: American Bar Association, Jan. 1984.

American Bar Association Journal. American Bar Association. Chicago, IL:
ceased with: Vol. 69, Dec. 1983.

Anderson, Ronald A. Anderson on the Uniform Commercial Code. 3rd ed. Rochester, NY:
Lawyers Cooperative Publishing, Co., 1981.

A Guide to Limited Liability Companies by CCH Tax and Business Law editors. Chicago, IL:
CCH Inc., 1994.

Barrett, Thorpe E. Write Your own Business Contracts: What Your Attorney Won't Tell You.
Grants Pass, OR: Oasis Press, 1991.

Berkeley Journal of Employment and Labor Law. Berkeley, CA: Published by University of
California Press for Students of the Boalt Hall School of Law of the University of
California, Berkeley, CA: Vol. 14, No. 1, 1993.

Carter, T. Barton. The First Amendment and the Fourth Estate: the Law of Mass Media.
5th ed. Westbury, NY: Foundation Press, 1991.

Commercial Law Bulletin. Commercial Law League of America, Chicago IL: Vol. 1, No. 1,
Jan./Feb., 1986.

Commercial Law Journal. Commercial Law League of America, Chicago IL: Vol. 35, No.
8, Aug. 1930.

Danner, Douglas, and Larry L. Varn. Pattern Discovery, Products Liability. 3rd ed. Deerfield,
IL: Clark Boardman Callaghan, 1995.

Devol, Kenneth S. Mass Media and the Supreme Court: the Legacy of the Warren Years with
Commentaries and Special Notes. 14th ed. New York, NY: Hastings House, 1990.

Dispute Resolution Journal. New York, NY: American Arbitration Association,
Vol. 48, No. 4, 1983.

Emory Law Journal. Emory University School of Law, Atlanta, GA: Vol. 23, Winter 1974.

Employee Relations Law Journal. Executive Enterprises Publications Co. New York, NY:, Vol.
1, Summer, 1975.

The Federal Lawyer. Federal Bar Association. Washington, D.C.: The Association,
Vol. 42, No. 1, 1995.

The George Washington Journal of International Law and Economics. Washington, D.C.: National Law Center, George Washington University, Vol. 16, No. 1, 1981.

Holger, Raymond L. and Guillermo J. Grenier. Employee Participation and Labor Law in the American Workplace. New York, NY: Quorum Books, 1992.

Journal of the American Institute of Law and Criminology. Arno Press & The New York Times, New York, NY: 1971.

The Journal of Air Law and Commerce. Dallas, TX: Southern Methodist University School of Law, Vol. 10, 1939.

Journal of Law and Education. Washington, D.C. Jefferson Law Book Co. Vol. 1, Jan.1972.

Journal of Law and Economics. University of Chicago Law School, Chicago IL: Vol. 1, Oct. 1958.

Journal of Products and Toxics Liability. Current and Bound Periodicals.

Journal of Taxation Digest. Warren, Gorham & Lamont, Boston MA: 1981.

Labor Law Journal. Commerce Clearing House. Chicago IL: Vol. 1, Oct. 1949.

Lynn, Theodore S., and Harry F. Real Estate Limited Partnerships. Goldberg. 2nd ed. New York, NY: Wiley, 1989.

MacDougall, David J. Wisconsin Legal Forms. Rochester, NY: Lawyers Cooperative Publishing, 1994.

Marquette Law Review. Marquette University School of Law, Milwaukee, WI: Vol. 1, Dec. 1916.

McCall, J.B. Marketing by Agreement: A Cross-Cultural Approach to Business Negotiations. 2nd ed. New York, NY: Wiley, 1983.

Mietus, Norbert J., and John E. Adamson, and Edward J. Conry. Law for Business. 14th ed., Teacher Ed. Cincinnati, OH: South-Western Pub. Co., 1995.

Moore, Roy L. 1995 Update for Mass Communication Law and Ethics. Hillsdale, NJ: L. Erlbaum Associates, 1995.

Moye, John E. The Law of Business Organizations: Paralegal Materials. St. Paul, MN: West Pub. Co., 1974.

- NOLPE School Law Journal. National Organization on Legal Problems of Education. Topeka, KS: Vol. 1-11, 1970-83.
- Richard, Neely. Tragedies of Our Own Making: How Private Choices Have Created Public Bankruptcy. Urbana, IL: University of Illinois Press, 1994.
- Rutter, William A. Secured Transactions. 4th ed. Gardena, CA: Gilbert Law Summaries, 1975.
- Steingold, Fred. The Legal Guide for Starting & Running a Small Business. National 1st ed. Berkeley, CA: Nolo Press, 1992 (1993 printing).
- Sullivan, Thomas F.P. The Greeting of American Business: Making Bottom-line Sense of Environmental Responsibility. Rockville, MD: Government Institutes, 1992.
- Szczebak, Francis F., and Peter G. McCabe. The Selection and Appointment of United States Bankruptcy Judges. Washington, D.C.: Administrative Office of the United States Courts, 1994.
- Tax Policy and the Economy. Cambridge, MA: NBER and MIT Press Journals, Vol. 1. 1987.
- Trevino, Javier A. The Sociology of Law: A Bibliography of Theoretical Literature. Rochester, VT: Schenkman Books, 1994.
- Urban Law Annual. Washington University School of Law St.Louis, MO: 1968-82.
- Wisconsin Law Review. Law School of the University of Wisconsin, Madison, WI: Oct. 1926.
- Webster, Babb H. Business Law: Uniform Commercial Code Edition. 3rd ed. New York, NY: Barnes & Noble, 1981.
- Zaichkowsky, Judith L. Defending Your Brand Against Imitation: Consumer Behavior, Marketing Strategies, and legal Issues. Westport, CT: Quorum Books, 1995.
- Zelezny, John D., Communications Law: Liberties, restraints, and the Modern Media. Belmont CA: Wadsworth Pub. Co., 1993.
- On Reserve are Various Digests and Reports for State and Federal Courts from around the Country.

SIGNATURE PAGE
CURRICULUM PROPOSAL FORM #3
NEW COURSE

RECEIVED
MAY 05 1996
GRADUATE OFFICE

COURSE NUMBER: 240 - 542 /
CROSSLISTED NUMBER: - /

COURSE TITLE: Advanced Business & Commercial Law - Accounting

<u>James Muller</u> Proposal Sponsor	<u>November 29, 1995</u> Date of Submission	
<u>John D Howard</u> Chair of Sponsoring Department	<u>Fin & Bus. Law</u> Department	<u>Dec. 8, 1996</u> Approval Date
<u>J. Weatherway</u> Chair, College Curriculum Committee		<u>3/20/96</u> Approval Date
<u>J. D. O'Leary</u> Dean of College	<u>B + E</u> College	<u>3-20-96</u> Approval Date
FOR UNDERGRADUATE ACTIONS:		
IF COURSE IS TO BE CONSIDERED AS A DIVERSITY/ G.S. OPTION:		
	<input type="checkbox"/> Recommended	
<u>Chair, Div. Comm./ Gen. Ed. Review Comm.</u>	<input type="checkbox"/> Not Recommended	<u> </u> Date
	<input type="checkbox"/> Approved	
<u>Chair, University Curriculum Committee</u>	<input type="checkbox"/> Not Approved	<u> </u> Date
	<input type="checkbox"/> Approved	
<u>Chair, Faculty Senate</u>	<input type="checkbox"/> Not Approved	<u> </u> Date
FOR GRADUATE ACTIONS:		
<u>D. C. Lee</u> Chair, Graduate Council	<input checked="" type="checkbox"/> Approved	
	<input type="checkbox"/> Not Approved	<u>4/11/96</u> Date
<u>Kay Schallert</u> Provost & Vice Chancellor		<u>5/3/96</u> Date Received

RECORD OF OTHER ACADEMIC UNITS CONSULTED	ACADEMIC UNIT	SIGNATURE	DATE	*ACTION
	_____	_____	_____	_____
	_____	_____	_____	_____
	_____	_____	_____	_____

* Indicate Approve, No Contest, or Disapprove, for graduate programs only

